



Why Employees Don't Do What They're Supposed To and What You Can Do About It

Ferdinand Fournies

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The New York Times bestselling guide to getting the best out of every employee-updated for the modern workplace

Based on the actual experiences of 25,000 managers, *Why Employees Don't Do What They're Supposed to Do...* gives you proven, straightforward methods that work on *real* jobs, in the *real* world. This results-oriented guidebook helps you handle the top 10 situations in which employees don't perform the way they should, including a detailed analysis of the causes and the plans for preventing the same problems down the road.

Featuring fresh insights on outsourcing, temp workers, flex time, telecommuting, and technology, this no-nonsense resource arms you with the people-management skills you need to consistently elicit the highest levels of performance from your workforce.

"In simple, straightforward language, Fournies offers practical solutions to the problems of employee performance...[This book] should be on the desk of anyone who manages others."-*Entrepreneur*

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